Simplicity, Moderation and Sensitization as Preventive Measures to Excessive Alcohol Intake and Intra-Religious Conflicts in the African Context

Théophile Bindeouè Nassè^{1, 2, 3}, Clement Nangpiire¹, Ishaque Mahama¹, and Enoch Kosoe¹

- 1. University of Business and Integrated Development Studies, Ghana
- 2. Saint Thomas D'Aquin University, Burkina Faso
- 3. Thomas Sankara University, Burkina Faso

Abstract:

The relationship between alcohol consumption and conflicts has been explored in several contexts. Little research has been conducted on the subject in Wa. The purpose of this research is to explore the relationship between alcohol consumption and conflicts where alcohol consumption is on the increase. A quantitative research design is used to collect data from both primary and secondary sources for analysis using sphinx IQ software. Some questionnaires were used for data collection. The results show that alcohol consumption is associated with religious conflicts. It is suggested that consumers should adopt simplicity and moderation habits, while manufacturers and sellers should provide quality products and a sustainable sensitization to reduce alcohol abuse and conflictual situations.

Keywords: Alcohol consumption, religious conflicts, Christians, Muslims, Traditionalists.

INTRODUCTION

Alcohol is used as a beverage in normal daily activities across the world (Bazié, 2011; Nassè, 2018). It is also used in some religious activities as well as social functions (Dumbili, 2013; Porter, 2013; Nassè et al., 2019). In fact the alcohol industry has become one of the largest sectors of production in the world. However, research has shown that alcohol consumption has diverse effects on consumers, including conflicts. Research on alcohol consumption and conflicts has been done in many parts of the world including Africa (Valentine et al., 2010; Amankwaa et al., 2012 ; Dery & Diedong, 2014 ; Nassè et al. 2016). Ghana is one of the most alcohol consuming country in the West African region, after Nigeria and Ivory Coast (Ritchie & Roser, 2020). This is an indication that alcohol plays a very important role in the lives of the people in Ghana. While alcohol consumption may be widespread, certain factors such as culture, distance and time might moderate its prevalence rate in society (Adoma & Darko, 2020). Much of the literature on the effects of alcohol is dedicated to other effects of the substance. However, there is emerging literature that confirms some relationship between alcohol consumption and violent conflicts in intimate relationships (Murphy et al., 2005, Dery & Diedong 2014). There is not much work done on alcohol consumption and conflicts in the context of Wa. In the same vein, no work has concurrently shown one's level of alcohol consumption on religious conflits. In addition, there is no a clear policy by governmental authorities, sellers and manufacturer that helps to minimize or eradicate alcohol related conflicts in the religious scenery. This research is to fill these research gaps.

Thus, the main objective of this research is to examine the association between alcohol consumption and religious conflicts.

LITERATURE REVIEW

The Economic Theory of Consumption

These theorists argument state that consumers purachase decisions, and consumption decisions rely on some economic criteria (Ouédraogo, 2007), Kitchathorn (2009), Nassè (2019). Thus, some economic criteria such as the purchasing power, the consumer income also take into consideration that some emotional factors may affect consumption. In reality, the institution of the private property state with the emergence of entrepreneurial capitalism and free market systems has led to a natural imposition of economic class realism that regulates individual taste, purchasing power, purchasing decisions and choices.

The Research Concepts

The research aims to define the concepts that are in line with the topic.

The Concept of Conflict

The concept of conflict has been defined by several authors. In the western context, Goodhand and Hume (2009) have defined conflict as a disagreement resulting from individuals or groups that differ in behavior, beliefs, and values or in needs. The concept of conflict as approched by Goodhand and Hume is limited by the fact that it does not involve the violent aspect of conflict, but it rather shows conflict to be a mere disagreement. In the African context, Nasse et al. (2016) have approached the concept of conflict in a religious environment, as a misunderstanding between individuals and groups due to a given misbehavior that affect a given religious community or group. The concept of conflict as approached by Nasse et al. (2016) depicts the social violence aspect of conflict and that is why recommendations have drawn the attention of political authorities and managers to help prevent these conflicts. In Ghana, Awedoba (2012) has defined the concept of conflict as a relationship between two or more parties centered on differences, disagreement and some issues of common interest or concern.

Alcohol Consumption

Alcohol consumption problems are a global phenomenon, and its nature is very complex. The predisposition to alcohol abuse differs significantly from one distinct person to another and from one country to another. Alcohol consumption is contingent on the accessibility of alcohol, the nation's guidelines related to alcohol, the country's social and cultural background, religious tradition and its economics situation (Chen, & Yin, 2008).

The pervasiveness of alcohol dependency also differs from one ethnic or traditional group to another (Chen, & Yin, 2008). For instance, in Ghana some ethnic groups and religious groups consume alcohol whilst others do not consume it. It is clear that natural disasters, religious conflicts, ethnic conflicts as well as political disputes do have made it impossible for some people to assess some opportunities in many countries.

For Amankwaa, Reed, and Owens (2012), alcohol consumption is the intake of industrial alcoholic beverages. In Africa and particularly in West Africa, it is agreed by the research of Nassè et al. (2016) that the concept of alcohol consumption is also the drinking of industrial alcoholic drinks. Still, in the context of Burkina Faso, Bazié (2011) has approached the concept of alcohol consumption to be the drinking of traditional alcoholic beverages, in his study on understanding communication in the traditional environment, and the sociocultural characteristics of different ethnic groups.

Research Hypotheses

From the literature review above the alternative hypothesis and the null hypothesis have been constructed as follows :

- > Ha : There is a relationship between alcohol consumption and religious conflicts.
- > H₀: There is not a relationship between alcohol consumption and religious conflicts.

Research Model

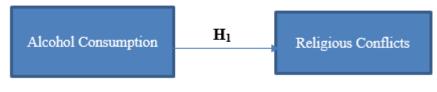


Figure 1-Research Model

(Source: adapted from Nassè, 2019)

MATERIALS AND METHOD

Epistemological Posture

This is quantitative research focused on postpositivist posture.

Research Procedures

The quantitative sampling strategy consists of using a random sampling technique combined with the snowballing technique due to a lack of time and an insufficiency of resources. The questionnaire is pre-tested with the consumers of alcoholic beverages. This first test is done on a sample of 10 respondents. The pre-test results are used to draft a final version of the questionnaire. The designed questionnaire is administered again to the consumers.

This sample is a subset of the studied population. To set the sample size, the following mathematic formula is used: $n = (p) (1-p) / (e/Z)^2$, where p represents the selected proportion of an attribute, for example gender. Here, assuming 50-50 female to male ratio, p=0.50 or 50%; e represents the level of precision or accuracy set for this research, here 5%, and Z is the number related to the degree of confidence, and in this case Z=1.96 or 95% confidence (Ganassali, 2009: 51; Hejase and Hejase, 2013: 231). Then, in this case, the formula becomes: $n = (0.5 \times (1-0.5)) / (e/1.96)^2 = 0.25 / (e/1.96)^2$.

The number of people to interview for a maximum error of 6.0%, then is $n = 0.25 / (0.06 / 1.96)^2 = 267$ people. A sample of 267 people is enough for a 6-point error estimate. Once the sample is determined, data collection is done through a questionnaire on a paper and it is filled by alcohol consumers. The total number of respondents is 308. Research context. The country where the research is conducted is Ghana. The research area includes the city of Wa.

Research Participants

Participants are Christian, Muslim, and Traditional who consume alcohol, and who have consumed alcohol for at least two years. They are considered using the following criteria that include age, sex, religion, educational level, marital status, occupation, and social class. First, the age of participants ranges from 18 to 45 years old and above. Second, the gender of the

participants includes men and women. Third, the educational level of participants includes illiterates, and those with primary school, secondary school or university levels.

Research Context

The research is carried out in the main regional city of Upper West that is Wa. The research period is two and half years. It has started before the covid-19 crisis, and as it has continued during the covid-19 crisis.

Data Analysis

In this research, the quantitative data is analysed using the quantitative version of Sphinx IQ. The quantitative data is computed into the quantitative version of Sphinx IQ and then the statistical data such as descriptive statistics and correlations are generated.

Ethical Implications

In this research, there are some ethical measures to be taken into account as what is normal to be considered for a scientific research (Creswell, 2009). In this research in order to increase participation, respondents are not requested to give their names, and information given by the respondents is kept confidential (Nassè, 2018).

RESULTS AND DISCUSSION.

The statistical data about the different respondents is summarized in Table 1

Religious affiliation	Number of respondents	Percentage
Christians	224	72.7%
Muslims	12	3.9%
Traditionalists	72	23.4%
Total	308	100%

Table 1: Statistical data of the respondents

Alcohol Consumption and Religious Conflicts

Table 2: Relationships between 'Alcohol consumption' and 'Religious conflicts'

Variable crossing	Results	
"Alcohol consumption" and "Religious conflicts"	p = < 0.01; 108.67 ; dof = 11.	
	The relationship is very significant.	
(Source fieldwork 2010)		

(Source : fieldwork, 2019)

- > Ha: There is an association between alcohol consumption and religious conflicts.
- > H₀: There is not an association between alcohol consumption and religious conflicts.

For the hypothesis testing, the correlation between the variable 'Alcohol consumption' and 'Religious conflicts' is the method used. The p-value p = < 0.01, the Chi-square value $\chi^2 = 108.67$, and the degree of freedom dof= 11 are found to be significant (as indicated on the above Table 1). Therefore, the alternative hypothesis is confirmed.

> H_a: There is an association between alcohol consumption and religious conflicts.

DICUSSION OF THE RESULTS

Alcohol Consumption and Religious Conflicts

Some researchers underline in their studies the relationships between alcohol consumption and religious conflicts in different context (Murphy & al., 2005; Nassè, 2019; Nassè, Ouédraogo & Diop, 2016) with influence of some factors such as extreme poverty, business relationships, culture with Christian respondents. The present research depicts the same relationship between alcohol consumption and religious conflicts in the Ghanaian context with a particular concern on Christians, Muslims and Animists. Observation has shown that in the Ghanaian context the weight of Christian beliefs and Islamic beliefs affect both tradition and the consumption of alcohol. These religious beliefs are strengthened by some strong moral values that are strongly inculcated through education in school (Nassè, 2020).

The covid-19 crisis has some sensitive effects on consumption (Davis, 2021), on alcohol consumption and thus, on religious conflicts. The observation is that with crisis some consumers have been in desperation and they drink a lot of alcohol to forget their daily challenges what enhance conflictual situations and especially household conflicts and religious conflicts.

CONCLUSION

The present research shows that alcohol consumption influences religious conflicts in a particular context.

Contributions

There are some conceptual contributions that enrich the literature as the constructs of alcohol consumption and religious conflicts are redefined in a specific context. In terms of theoretical contributions, it also enriches the cultural theories on consumption in a new context, where there is a combination of multiple factors that moderate alcohol consumption.

In terms of managerial contributions, it is imperative for manufacturers to have a responsible advertising policy towards alcohol consumers by recommending moderation and simplicity in their consumption habits. Manufacturers and sellers should provide quality products to consumers, in addition to sustainable and responsible sensitization campaigns that takes into account their health concern. It is clear that consumers that are healthy can still purchase and consume alcohol. However, consumers with health-related problems might not purchase and might not consume alcohol beverages what could reduce income for manufacturers. It is also good for religious leaders to sensitize consumers to have responsible and ethical consumption habits.

FUTURE RESEARCH

Research observations have shown that there is less ethical concern in terms of consumption, thus, it is necessary to investigate ethical issues and consumption habits in the West African context

ACKNOWLEDGEMENTS

The authors would like to thank respondents and also all those who contributed in this research by helping to collect data.

REFERENCES

Adoma, V. & Darko, M. A. (2020). The impact of alcoholic beverage advertisement on student's purchasing behaviour at Sunyani technical university. *Journal of Economics, Management and Trade*, *26*(2): 26-42.

Aasoglenang, T. A., & Baataar, C. (2012). Decentralized planning for pre-conflict and post-conflict management in the Bawku municipal assembly of Ghana. *Ghana Journal of Development Studies*, *9*(2), 63-79.

Alam, S.S., Mohd, R., & Hisham, B. (2011). Is religiosity an important determinant on Muslim consumer behaviour in Malaysia? *Journal of Islamic Marketing*, *2*(1), 83-96.

Al-Hyari, K., M., Alnsour, G., Al-Weshah, & Haffar, M. (2012). Religious beliefs and consumer behaviour: from loyalty to boycotts. *Journal of Islamic Marketing*, *3*(2), 155-174.

Amankwaa, A. A., W., Reed, & Owens, De' A. (2012). Church attendance and alcohol consumption level: reasons for not drinking alcohol among college students. *International Journal of Humanities and Social Science*, *2*(4), 1-8.

Andaleeb, S. S. (1993). Religious affiliations and consumer behavior: an examination of hospitals. *Journal of Health Care Marketing*, 13(4), 42-49.

Anderson, D. R., Sweeney, D. J., Williams, T. A., Camm, J. D., & Cochran, J. J. (2015). *Statistiques pour l'économie et la gestion*. (5^{ème} éd.). Paris, PA: Distribution Nouveaux Horizons.

Awedoba, A. K. (2011). An ethnographic study of Northern Ghanaian conflicts: towards sustainable peace. Accra, AC: Sub-Saharan Publishers.

Bailey, J. M., and Sood, J. (1993). The effect of religious affiliation on consumer behavior: a preliminary investigation. *Journal of Managerial*, *3*(5), 328-352.

Bagozzi, R., Abe, S., Wong, N., & Bergami, M. (2000). Cultural and situational contingencies and the theory of reasoned action: application to fast food restaurant consumption. *Journal of Consumer Psychology*, 92(2), 97-106.

Bandura, A. (1977). Social learning theory. New Jersey, NJ: Prentice Hall.

Banyte, J., & Matulioniene, L. (2005). The singularities of the cultural element in consumer behavior. *Innovative Marketing*, 1(1), 33-39.

Bazié, J. (2011). *Comprendre la communication en milieu traditionnel*. Ouagadougou, OR : Les Presses Africaines. Benabdallah, M., & Jolibert, A. (2013). L'acculturation : l'influence des sous-cultures d'origine et de la distance culturelle. *Décisions Marketing*, 72(1), 179-205.

Berger, A. (1997). Population, consumption, and the environment: religious and secular responses. *Journal of Hindu-Christian Studies*, 10(2), 2-4.

Bidan, M. (2010). Systèmes d'information et développement durable : modèles théoriques et pratiques organisationnelles. *Management et Avenir*, *9*(39), 304-306.

Bourgoin, H., (1984). L'Afrique malade du management. Paris, PA : J. Picollec.

Campanella, M. R. (2016). *Halal food consumption, responsibility, moral overtones and re-negotiation of categories among Muslim believers in Stockholm County*. Uppsala, UP: University of Uppsala.

Chen, C. C., & Yin, S. J. (2008). Alcohol abuse and related factors in Asia. *International Review of Psychiatry*, 20(5), 425-433.

Cleveland, M., Laroche, M., & Hallab, R. (2010). *Globalization, culture, religion, and values: comparing consumption patterns of Lebanese Muslims and Christians*. Ontario, ON: University of Western Ontario.

Cole, H. (2015). Factors influencing the association between religiosity and drinking behavior in underage college students. *University of Kentucky, Theses and Dissertations-Psychology*, 54(1), 1-48.

Coyne, I. T. (1997). Sampling in qualitative research. Purposeful and theoretical sampling: merging or clear boundaries? *Journal of Advanced Nursing*, *26*(1), 623-630.

Creswell, J. W. (2009). *Research design: qualitative, quantitative and mixed methods approach.* California, CA: Sage Publication.

Davis, G. (2021). The many ways COVID-19 affects households: consumption, time, and health outcomes. *Rev Econ Household* 19, 281–289.

De Mooij, M. (2003). Convergence and divergence in consumer behaviour: implications for global advertising. *International Journal of Advertising*, 22(2), 183-202.

Dery, I., & Diedong, A. L. (2014). Domestic violence against women in Ghana: an exploratory study in Upper West Region, Ghana. *International Journal of Humanities and Social Science*, 4(12), 228-244.

Diop, F. (2004). L'achat familial en Afrique. Dakar, DA : École Supérieure Polytechnique de Dakar, Université Cheikh Anta Diop.

Diop, F. (2012). L'influence de la religion musulmane sur le comportement de consommation au Sénégal. Dakar, DA : École Supérieure Polytechnique de Dakar, Université Cheikh Anta Diop.

Dollard, J., Miller, N. E., Doob, L. W., Mowrer, O. H., & Sears, R. R. (1939). *Frustration and aggression*. New Haven, NH: Yale University Press.

Dumbili, E. (2013). Changing patterns of alcohol consumption in Nigeria: an exploration of responsible factors and consequences. *A Journal of the BSA MedSoc Group* 7(1):20-33.

Durmaz, Y., Reyhan, O., & Mücahit, C. (2011). The impact of cultural factors on the consumer buying behaviors examined through an empirical study. *International Journal of Business and Social Science*, *2*(5), 109-114.

Essoo, N., & Dibb, S. (2004). Religious influences on shopping behaviour: an exploratory study. *Journal of Marketing Management*, 20(7/8), 683-712.

Fam, K. S., Waller, D. S., & Erdogan, B. Z. (2002). The influence of religion on attitudes towards the advertising of controversial products. *European Journal of Marketing*, *38*(5/6), 537-555.

Fred-Mensah, B. K. (2005). Ideas, power, and multilateral institutions. *International Studies Review*, 7(1), 84-86. Ganassali, S. (2009). *Les enquêtes par questionnaires avec sphinx*. Paris, PA : Pearson Éducation.

Ger, G. (2005). Religion and consumption: the profane sacred. Advances in Consumer Research, 32(44), 79-81.

Heiman, A., Zilberman, D., & Gordon B. (2001). Religion, religiosity, lifestyles and food consumption. Agribusiness, an International Journal, 17(4), 455-468.

Hejase A. J. & Hejase H. J. (2013). *Research methods, a practical approach for business students (Second ed.).* Philadelphia, PH : Masadir Inc.

Institut national de la statistique et de la démographie, (2010). Recensement général de la population et de l'habitat 2006, rapport définitif, Ouagadougou, Burkina Faso.

Jung, K., & Kau, A. K. (2004). Culture's influence on consumer behaviors: differences among ethnic groups in a multiracial Asian country. *Advances in Consumer Research*, *31*(1), 366-372.

Khalla, S. (2006). *Relation au sacré et fidélité à la marque. Thèse de Doctorat ès Sciences de Gestion.* Caen, CA : Université de Caen.

Kibora, L. (2015). Social change, new food habits and food price volatility in Burkina Faso. *IDS Bulletin*, 46(6), 105-109.

Kitchathorn, P. (2009). Factor influencing customer repurchase intention: an investigation of switching barriers that influence the relationship between satisfaction and repurchase intention in the low-cost airlines industry in Thailand. Adelaide, AD: University of South Australia.

Kunfaa, E. Y. (1996). Sustainable rural health services through community-based organisations: women's groups Ghana. Dortmund, DO: Spring Research Series No. 16, University of Dortmund.

Le Petit Larousse Illustré, (2006). Langue : français. Paris, PA: Éditions Larousse.

Livian, Y. F., & Shamba, P. B. (2014). Le management africain introuvable : pour une approche de l'hybridité segmentée. Marseille, MA : Communication pour la 4ème Conférence Atlas-AFMI.

Lord, R. K., & Putrevu, M. (2005). Religious influence on consumer behavior: classification and measurement. *Advances in Consumer Research*, 32(184), 651-652.

Marfo, S., & Musah, H. (2018). Examining the position of the chieftaincy institution in modern political system of Ghana. *Journal of Sociology and Social Work*, *6*(1), 64-72.

Mansori, S. (2012). Impact of religion affiliation and religiosity on consumer innovativeness: the evidence of Malaysia. *World Applied Sciences Journal*, 17(3), 301-307.

Marshall, M. N. (1996). Sampling for qualitative research. Family Practice, 13(6), 522-525.

Mokhlis, S. (2006). The effect of religiosity on shopping orientation: an exploratory study in Malaysia. *The Journal of American Academy of Business*, 9(1), 64-74.

Mokhlis, S. (2008). Consumer religiosity and the importance of store attributes. *The Journal of Human Resource and Adult Learning*, 4(2), 122-133.

Mokhlis, S. (2009). Relevancy and measurement of religiosity in consumer behavior research. *International Business Research, Management Trade*, 2(3), 75-84.

Mokhlis, S. (2010). Religious contrasts in consumer shopping styles: a factor analytic comparison. *Journal of Business Studies Quarterly*, 2(1), 52-64.

Morse, J. M. (1991). *Strategies for sampling in qualitative nursing research: a contemporary dialogue.* California, CA: Sage.

Morsy, S., & Néji, B. (2016). Innovativité et religiosité : cas de la consommation alimentaire en Tunisie. *Proceedings of the Marketing Spring Colloquy (MSC), Unit of Research & Applications in Marketing (URAM)* 7(1), 193-212.

Murphy, C. M., Winters, J., O'Farrell, T. J., Fals-Stewart, W., & Murphy, M. (2005). Alcohol consumption and intimate partner violence by alcoholic men: Comparing violent and nonviolent conflicts. *Psychology of Addictive Behaviors*, 19(1), 35-42. https://doi.org/10.1037/0893-164X.19.1.35

Mustafar, M. Z., & Borhan, J. T. (2013). Muslim consumer behavior: emphasis on ethics from Islamic perspective. *Middle-East Journal of Scientific Research*, 9(18), 1301-1307.

Nassè, B. T. (2006). *Kasim borrowings from English: evidence from Burkina Faso. A master thesis.* Ouagadougou, OU: University of Ouagadougou.

Nassè, B. T. (2012). *How to succeeding in Church missionarial work in West Africa.* Saarbrücken, SA: Lambert Academic Publishing.

Nassè, B. T. (2016). L'équité interne dans la gestion de la relation client : une étude comparative quantitative de trois entreprises privées du Burkina Faso. Université Aube Nouvelle, *Journal Ouest-Africain des Sciences de Gestion*, 1(1), 38 -54.

Nassè, B. T., Ouédraogo, A. & Diop, F. (2016). L'influence de la religiosité sur les comportements des consommateurs à l'égard des boissons industrielles non alcoolisées : une étude quantitative et une étude qualitative portant sur les musulmans dans le contexte du Burkina Faso. *Journal Ouest Africain de Sciences de Gestion*, 1(2), 1-28.

Nassè, B. T. (2018). Pratiques religieuses et comportement de consommation dans un contexte africain : une étude exploratoire sur les consommateurs au Burkina Faso. Thèse de Doctorat en sciences de Gestion, spécialité marketing. Ouagadougou, OR : Université Aube nouvelle en cotutelle avec l'Université Cheikh Anta Diop.

Nassè, B. T., Ouédraogo, A. & Diop, F. (2019). Religiosity and consumer behavior in developing countries : An exploratory study on Muslims in the context of Burkina Faso. *African Journal of Business Management*, 13(4), 116-127.

Nassè, B. T. (2020). Excessive alcohol consumption and conflicts : an exploratory study of Christian groups in ouagadougou (Burkina Faso). Wa : University of Development Studies.

Nayeem, T. (2012). Cultural influences on consumer behavior. *International Journal of Business and Management*, 7(21), 79-91.

Nurbasari, A. (2015). The impact of spiritual marketing on consumer behavior in choosing halal food: case study on moslim community in Bandung. *Al Hijaz International Refereed Journal for Islamic and Arabic Studies*, 273(10), 271-306.

Ouédraogo, A. (2007). Strategic management in African firms: a local perspective. *Problems and Perspectives in Management*, *5*(1), 82-94.

Patel, M. (2010). Influence of religion on shopping behaviour of consumers-an exploratory study. *National Monthly Refereed Journal of Research in Commerce and Management*, 1(5), 68-78.

Picard-Masson, M. (2014). Les liens entre la consommation de boissons énergisantes et la consommation de psychotropes chez les jeunes : que connaissons—nous du phénomène ? *Drogues, Santé et Société,* 13(2), 1-25.

Porter, C. (2013). *The religion of consumption and Christian neighbor love*. Chicago, CH: Loyola University.

Quivy, R., & Van Campenhoudt, L. (2011). *Manuel de recherche en sciences sociales* (2^{ème} éd.). Paris, PA: Dunod. Ritchie, H., & Roser, M. (2020). "Alcohol Consumption". Published online at OurWorldInData.org. Retrieved from: 'https://ourworldindata.org/alcohol-consumption' [Online Resource]

Roche, D. (2009). Rédiger son mémoire avec succès. Paris, PA: Eyrolles, Éditions d'Organisation.

Ruzeviciute, R., & Ruzevicius, J. (2011). Consumption culture in the presence of globalisation: the influence of religion, nation and ethnicity on consumption patterns. *Ekonomika*, *90*(4), 150-163.

Sow, D. M. (2005). Alimentation et boissons au Burkina Faso : au-delà de la survie. Genève, GE : Bureau International du Travail. Suisse.

The United Bible Society, (1994). Good news Bible. New York, NY : Bible Societies, Harper Collins.

Usinier, J. C. (2000). *Marketing across cultures* (3rd ed.). London, LO: Pearson Education.

Valentine, G., Jayne, M., Gould, M., & Keenan, J. (2010). Family life and alcohol consumption: A study of the transmission of drinking practices. *Joseph Rowntree Foundation*, 1(1), 4-59.

Van Den Bergh, J., & Nijkamp, P. (1991). Operationalizing sustainable development: dynamic ecological economic models. *Ecological Economics*, 4(1), 11-33.

Van Laethem, N., & Body, L. (2008). *Le plan marketing* (2^{ème} éd.). Paris, PA: Dunod.

Total

Table 2: Respondents'age Number of respondents Age Percentage 10 - 25 years old 83 26.9% 26-35 years old 129 41.9% 36-45 years old 84 27.3% 46- and above 12 3.9%

OTHER STATISTICAL DETAILS

(Source : fieldwork, 2019)

100%

308

Table 3: Respondents' profession

Profession	Number of respondents	Percentage
Public employee	06	1.9%
Private employee	230	74.7%
unemployed	72	23.4%
Total	308	100%

(Source : fieldwork, 2019)

Table 4: Respondents' social status

Social status	Number of respondents	Percentage
Very poor	6	1.9%
Poor	147	47.7%
Rich	149	48.4%
Very rich	6	1.9%
Total	308	100%

(Source : fieldwork, 2019)

Table 5: Respondents' gender

Gender	Number of respondents	Percentage
Female	29	09.4%
Male	279	90.6%
Total	308	100%

(Source : fieldwork, 2019)

Table 6: Respondents' marital status

Marital status	Number of respondents	Percentage
Single	141	45.8%
Engaged	68	22.1%
Married	93	30.2%
Divorced	06	1.9%
Total	308	100%

(Source : fieldwork, 2019)

Number of respondents	Percentage	
79	25.6%	
60	19.5%	
95	30.8%	
74	24%	
308	100%	
	79 60 95 74	

Table 5: Respondents' level of education

(Source : fieldwork, 2019)

Table 6: Respondents' level of education

Residence	Number of respondents	Percentage
Wa town	302	98.1%
Other areas	06	1.9%
Total	308	100%

(Source : fieldwork, 2019)

Acknowledgements

The researchers are appreciative to the various respondents for their participation into the research. We are also grateful to the editorial board of the Royal Journal of Environment and Sustainability (RJES) for their valuable editorial inputs.

Financial support

This research has not received any financial support.

Conflict of interest statement

No conflict of interest has been declared by the authors